

**FIG. 1**

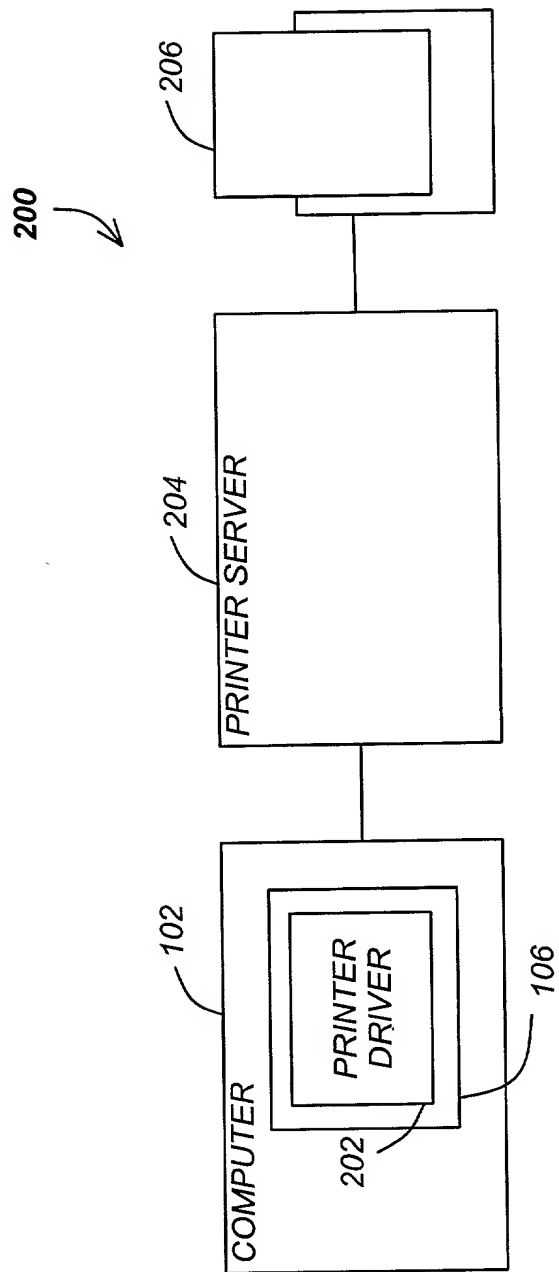
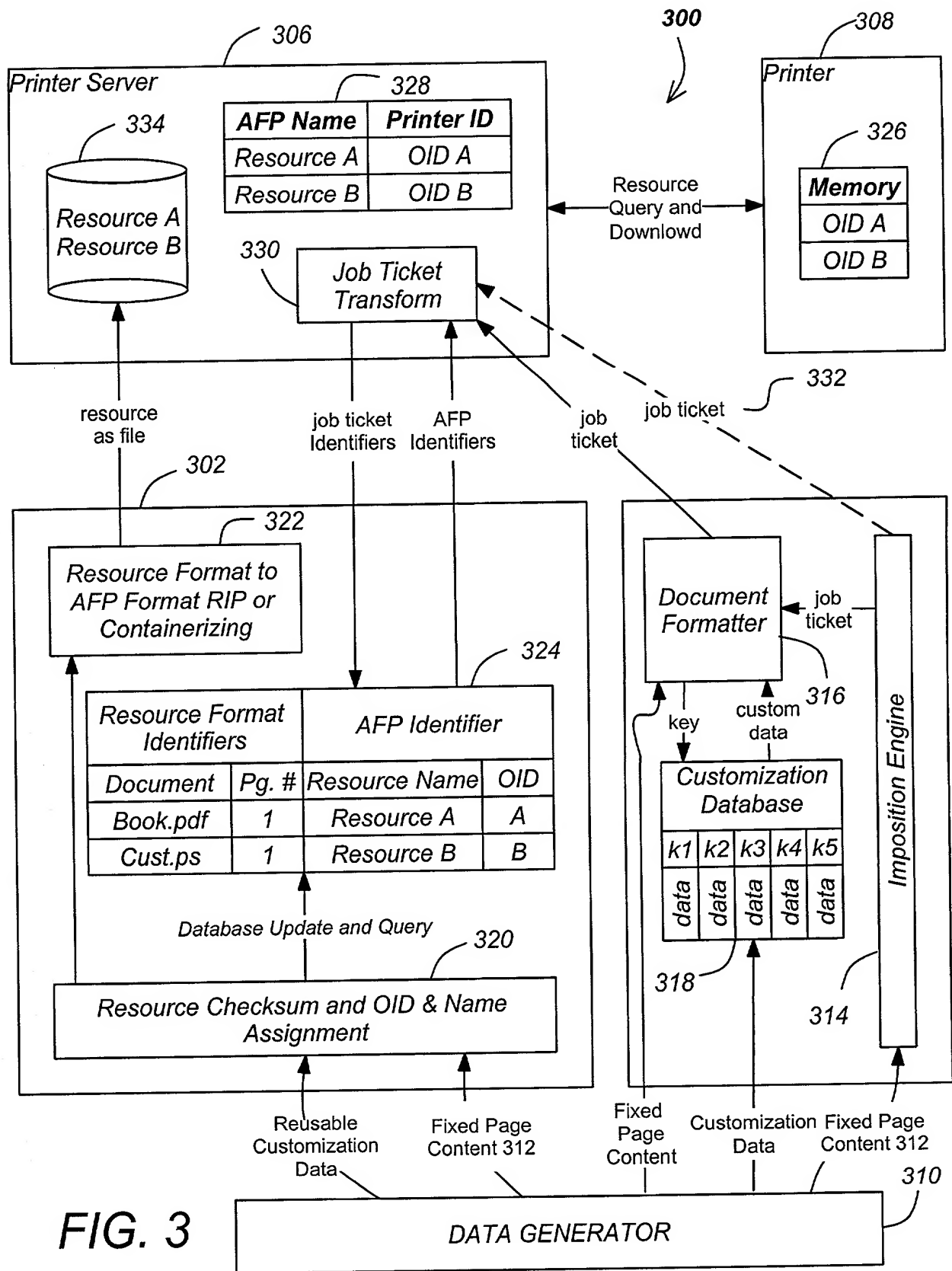


FIG. 2



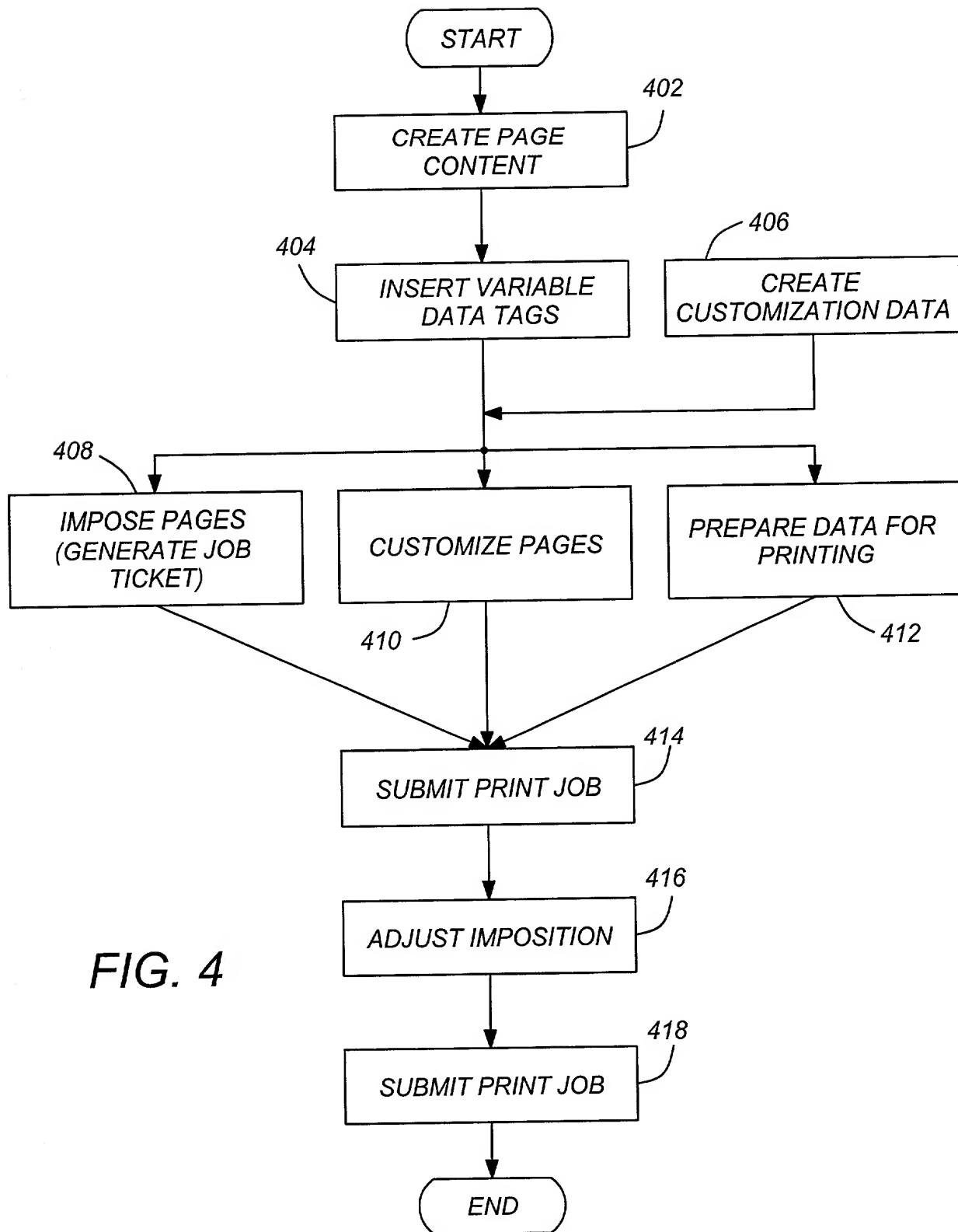


FIG. 4

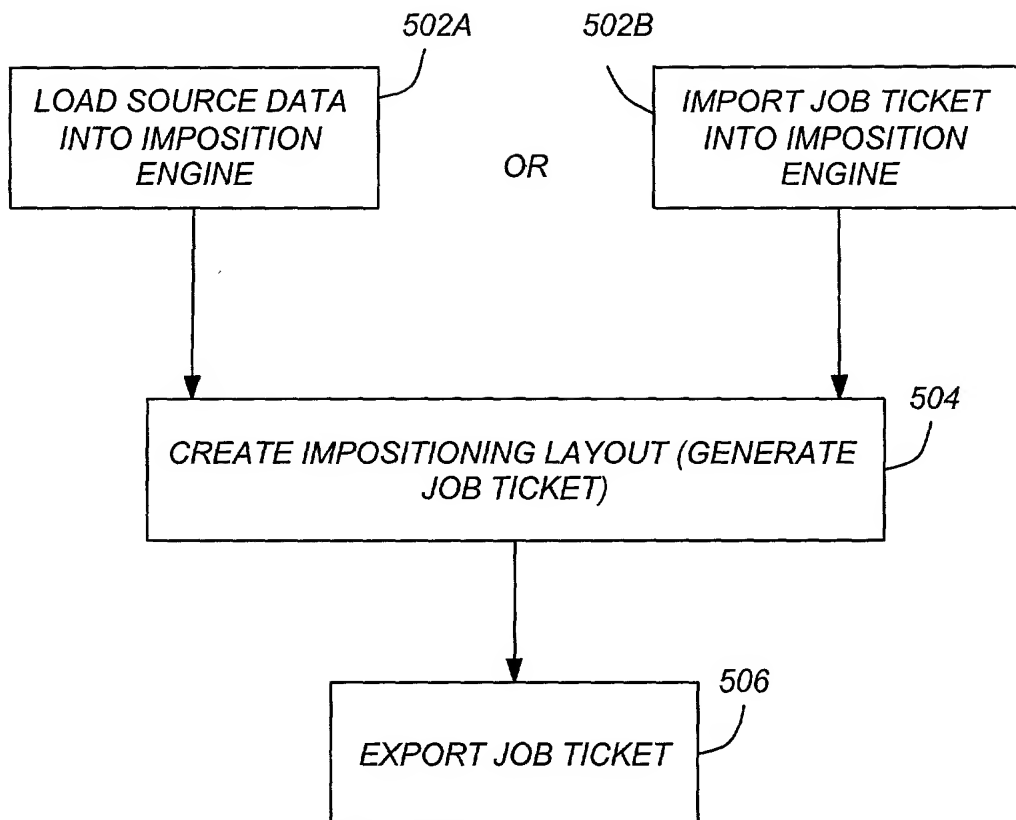


FIG. 5A

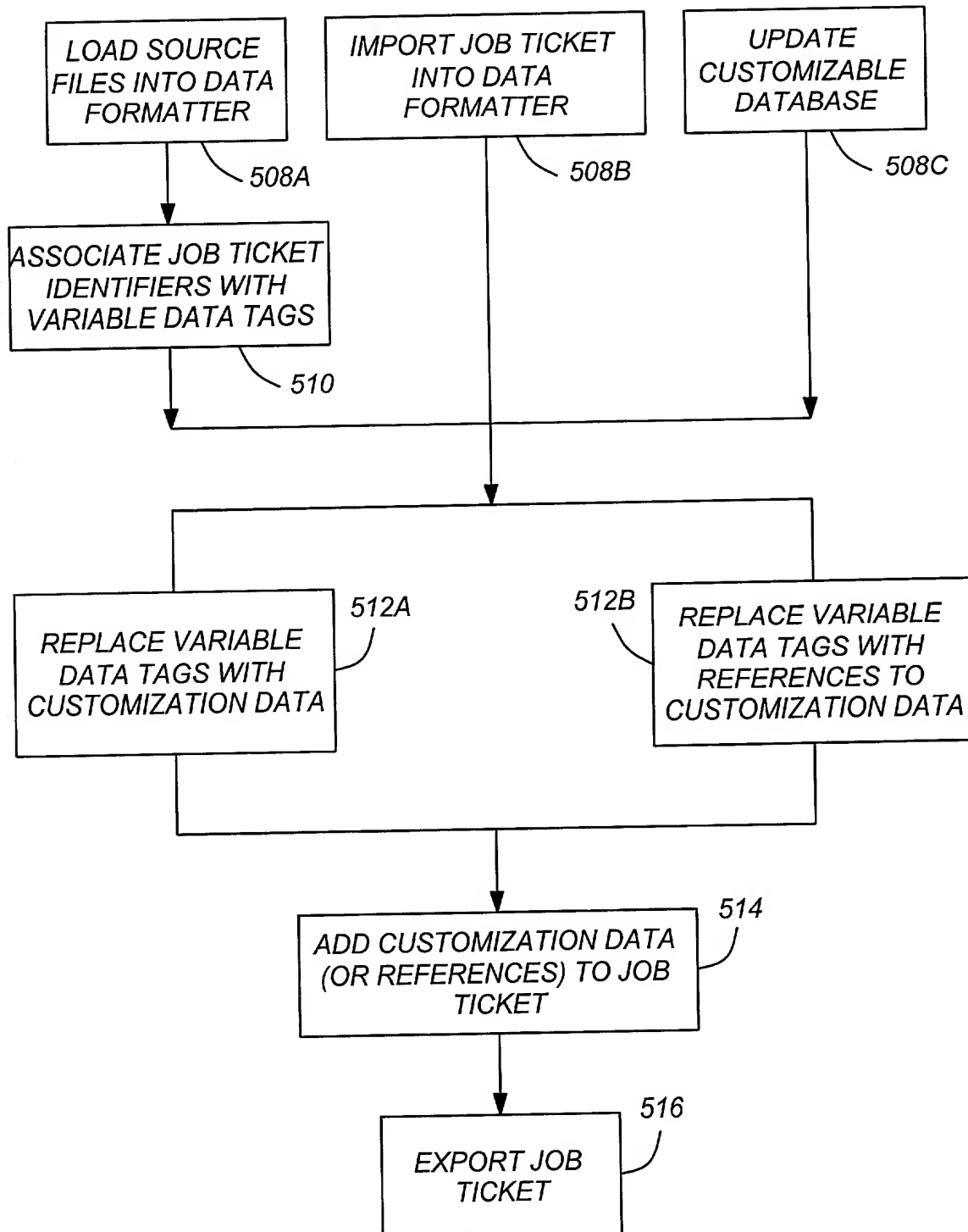


FIG. 5B

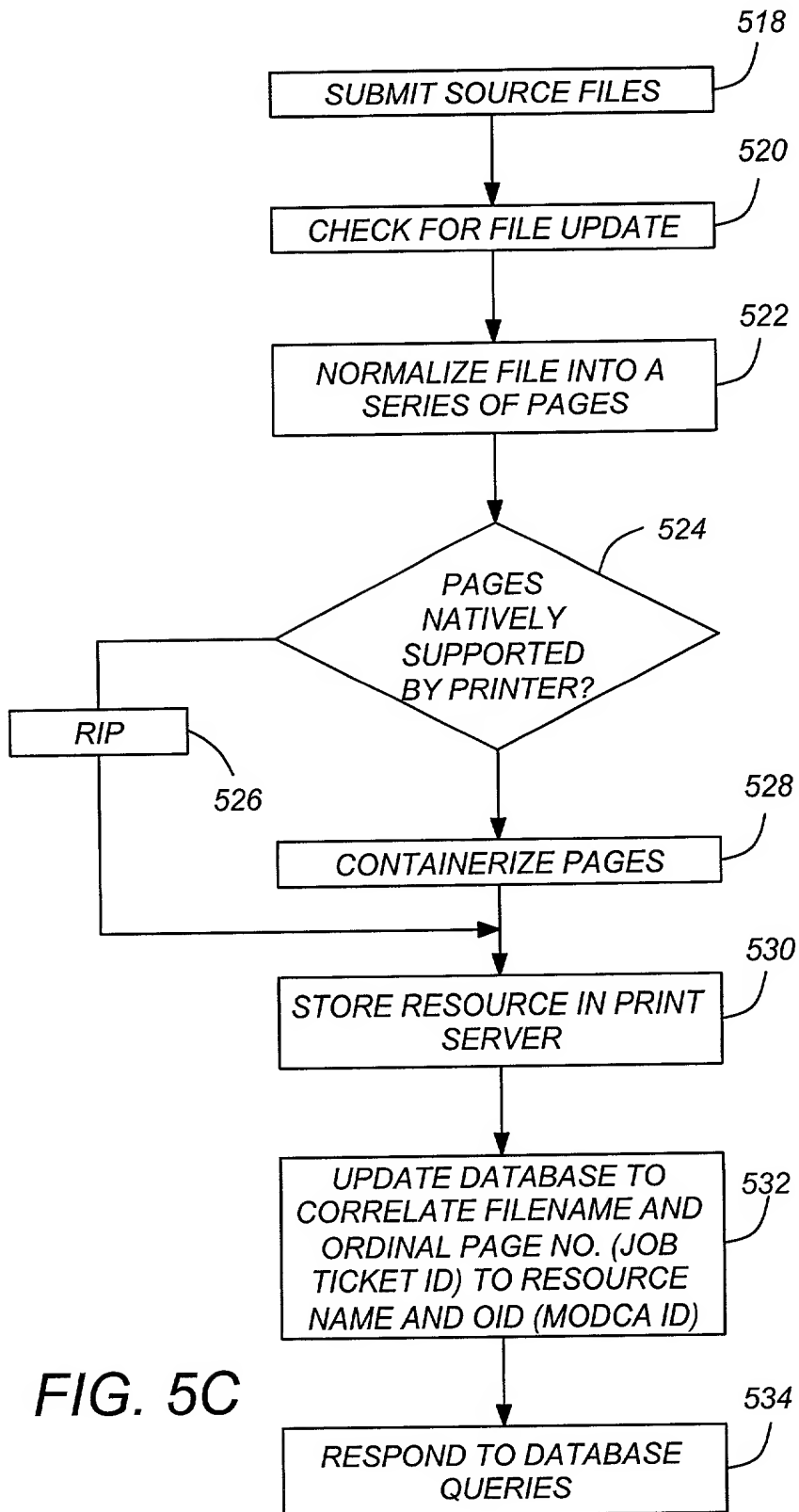


FIG. 5C

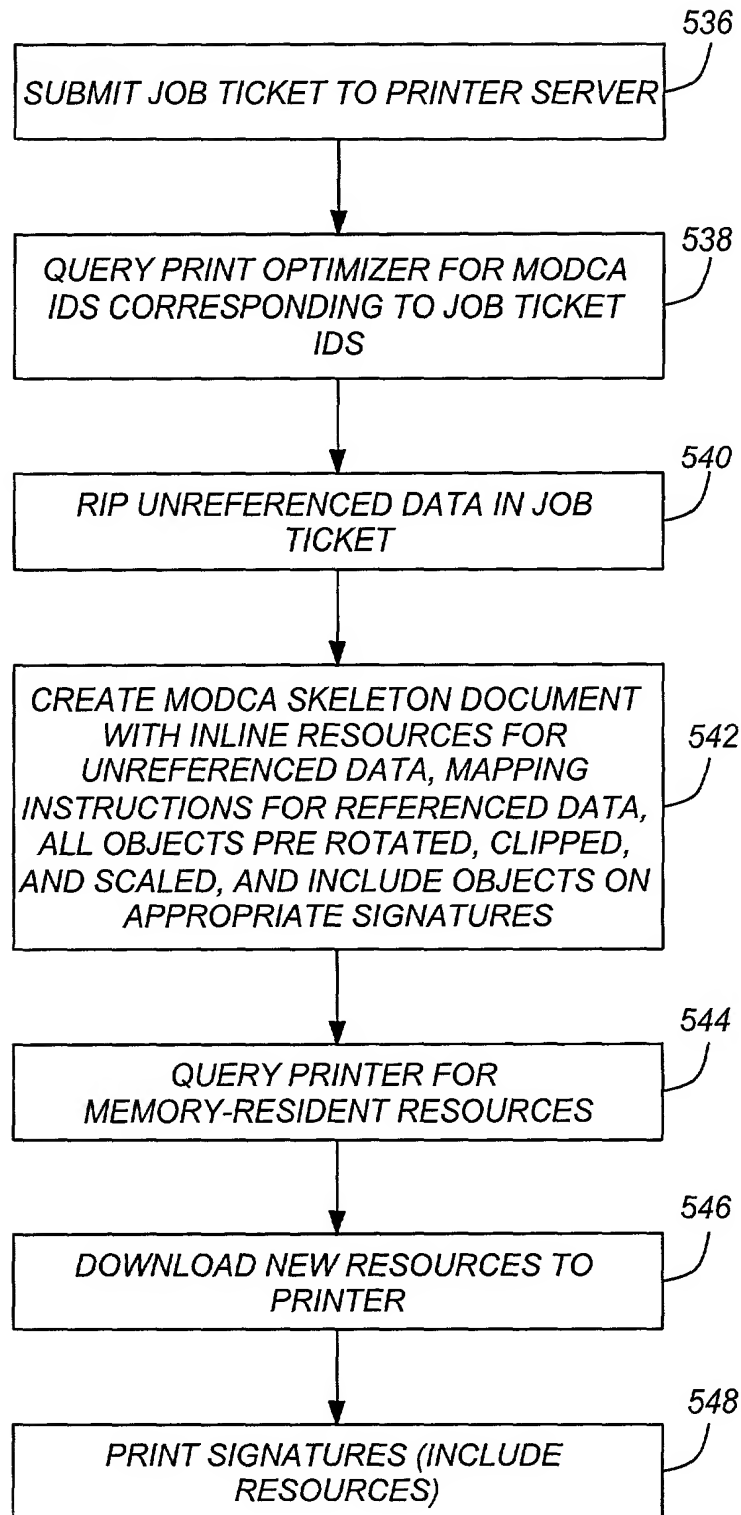
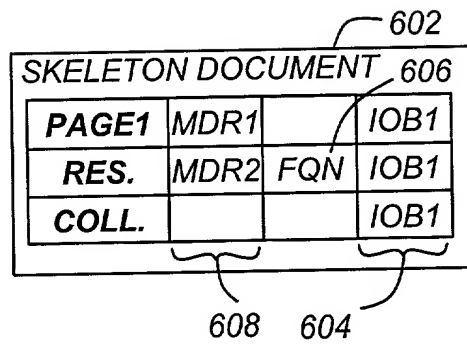


FIG. 5D





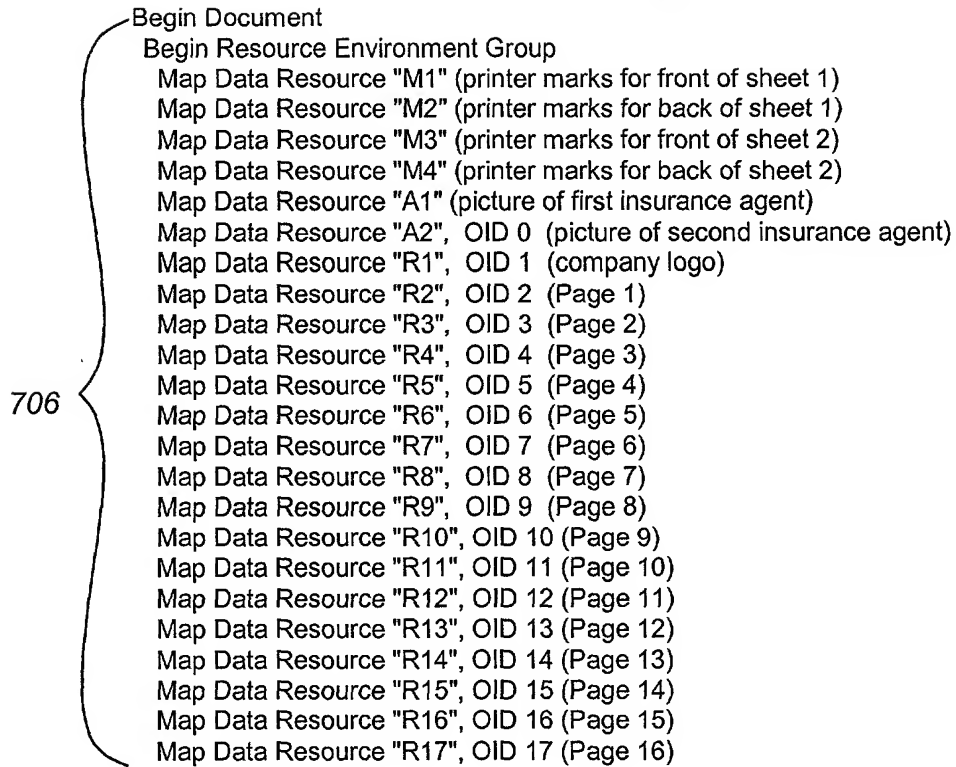
**FIG. 6**

602



702 {  
703 {  
Begin Resource Group  
Begin Resource "M1" (printer marks for front of sheet 1)  
Begin Image  
Image Picture Data  
End Image  
End Resource  
Begin Resource "M2" (printer marks for back of sheet 1)  
Begin Image  
Image Picture Data  
End Image  
End Resource  
Begin Resource "M3" (printer marks for front of sheet 2)  
Begin Image  
Image Picture Data  
End Image  
End Resource  
Begin Resource "M4" (printer marks for back of sheet 2)  
Begin Image  
Image Picture Data  
End Image  
End Resource  
Begin Resource "A1" (picture of first insurance agent)  
Begin Image  
Image Picture Data  
Image Picture Data  
Image Picture Data  
Image Picture Data } 705  
End Image  
End Resource  
End Resource Group

FIG. 7A

**FIG. 7B**

602



710 { Preprocess Presentation Object OID 0, 90 degree rotation  
Preprocess Presentation Object OID 2, 90 degree rotation  
Preprocess Presentation Object OID 3, 270 degree rotation  
Fully Qualified Name OID 1 (company logo, a tile in the page image)  
Preprocess Presentation Object OID 4, 90 degree rotation  
Fully Qualified Name OID 1 (company logo, a tile in the page image)  
Preprocess Presentation Object OID 5, 270 degree rotation  
Fully Qualified Name OID 1 (company logo, a tile in the page image)  
Preprocess Presentation Object OID 6, 270 degree rotation  
Fully Qualified Name OID 1 (company logo, a tile in the page image)  
Preprocess Presentation Object OID 7, 90 degree rotation  
Fully Qualified Name OID 1 (company logo, a tile in the page image)  
Preprocess Presentation Object OID 8, 270 degree rotation  
Fully Qualified Name OID 1 (company logo, a tile in the page image)  
Preprocess Presentation Object OID 9, 90 degree rotation  
Fully Qualified Name OID 1 (company logo, a tile in the page image)  
Preprocess Presentation Object OID 10, 90 degree rotation  
Fully Qualified Name OID 1 (company logo, a tile in the page image)  
Preprocess Presentation Object OID 11, 270 degree rotation  
Fully Qualified Name OID 1 (company logo, a tile in the page image)  
Preprocess Presentation Object OID 12, 90 degree rotation  
Fully Qualified Name OID 1 (company logo, a tile in the page image)  
Preprocess Presentation Object OID 13, 270 degree rotation  
Fully Qualified Name OID 1 (company logo, a tile in the page image)  
Preprocess Presentation Object OID 14, 270 degree rotation  
Fully Qualified Name OID 1 (company logo, a tile in the page image)  
Preprocess Presentation Object OID 15, 90 degree rotation  
Fully Qualified Name OID 1 (company logo, a tile in the page image)  
Preprocess Presentation Object OID 16, 270 degree rotation  
Fully Qualified Name OID 1 (company logo, a tile in the page image)  
Preprocess Presentation Object OID 17, 90 degree rotation  
Fully Qualified Name OID 1 (company logo, a tile in the page image)  
End Resource Environment Group  
End Document

706

FIG. 7C

720

Begin Document (first customized copy of brochure)

Include OBject "M1" (printer marks for front of sheet one)

Include OBJect O/D 2, 90 degree rotation/ upper right of sheet (Page 1)

Fully Qualified Name OID 1 (company/logo, a tile in the page image)

716A } Include OBJect "A1", 90 degrees rotation, on top of Page 1 (first photo)

\*Include OBject OID 4, 90 degree rotation, lower right of sheet (Page 3)

Fully Qualified Name OID 1 (company logo, a tile in the page image)

Include OBject OLD 6, 270 degree rotation, upper left of sheet (Page 5)

Fully Qualified Name OID 1 (company logo, a tile in the page image)

Include OBject OId 8, 270 degree rotation, lower left of sheet (Page 7)

Fully Qualified Name OID 1 (company logo, a tile in the page image)

End Page

Begin Page

Include OBJect "M2" (printer marks for back of sheet one)

Include OBject OID 3, 270 degree rotation, upper right of sheet (Page 2)

Include OBject OID 5, 270 degree rotation, lower right of sheet (Page 4)

Include OBject OId 7, 90 degree rotation, upper left of sheet (Page 6)

Include OBject Old 9, 90 degree rotation, lower left of sheet (Page 8)

End Page

Begin Page

Include Object "M3" (printer marks for front of sheet two)

Include OBject OLD 10, 90 degree rotation, upper right of sheet (Page 9)

Fully Qualified Name (company logo, a tile in the page image)

Include OBject OId 12, 90 degree rotation, lower right of sheet (Page 11)

Fully Qualified Name (company logo, a tile in the page image)

Include OBJect OID 14, 270 degree rotation, upper left of sheet (Page 13)

Fully Qualified Name (company logo, a tile in the page image)

Include OBject OLD 16, 270 degree rotation, lower left of sheet (Page 15)

Fully Qualified Name (company logo, a tile in the page image)

End Page

Begin Page

Include OBJect "M4" (printer marks for back of sheet two)

Include OBject OLD 11, 270 degree rotation, upper right of sheet (Page 10)

Include OBject OLD 13, 270 degree rotation, lower right of sheet (Page 12)

Include OBject OID 15, 90 degree rotation, upper left of sheet (Page 14)

Include OBject OID 17, 90 degree rotation, lower left of sheet (Page 16)

End Page

End Document

FIG. 7D

602

Begin Document (second customized copy of brochure)

Begin Page

Include Object "M1" (printer marks for front of sheet one)

716B { Include Object OID 2, 90 degree rotation, upper right of sheet (Page 1)

Fully Qualified Name OID 1 (company logo, a tile in the page image)

Include Object "A2", 90 degrees rotation, on top of Page 1 (second photo)

Include Object OID 4, 90 degree rotation, lower right of sheet (Page 3)

Fully Qualified Name OID 1 (company logo, a tile in the page image)

Include Object OID 6, 270 degree rotation, upper left of sheet (Page 5)

Fully Qualified Name OID 1 (company logo, a tile in the page image)

Include Object OID 8, 270 degree rotation, lower left of sheet (Page 7)

Fully Qualified Name OID 1 (company logo, a tile in the page image)

End Page

Begin Page

Include Object "M2" (printer marks for back of sheet one)

Include Object OID 3, 270 degree rotation, upper right of sheet (Page 2)

Include Object OID 5, 270 degree rotation, lower right of sheet (Page 4)

Include Object OID 7, 90 degree rotation, upper left of sheet (Page 6)

Include Object OID 9, 90 degree rotation, lower left of sheet (Page 8)

End Page

Begin Page

Include Object "M3" (printer marks for front of sheet two)

Include Object OID 10, 90 degree rotation, upper right of sheet (Page 9)

Fully Qualified Name (company logo, a tile in the page image)

Include Object OID 12, 90 degree rotation, lower right of sheet (Page 11)

Fully Qualified Name (company logo, a tile in the page image)

Include Object OID 14, 270 degree rotation, upper left of sheet (Page 13)

Fully Qualified Name (company logo, a tile in the page image)

Include Object OID 16, 270 degree rotation, lower left of sheet (Page 15)

Fully Qualified Name (company logo, a tile in the page image)

End Page

Begin Page

Include Object "M4" (printer marks for back of sheet two)

Include Object OID 11, 270 degree rotation, upper right of sheet (Page 10)

Include Object OID 13, 270 degree rotation, lower right of sheet (Page 12)

Include Object OID 15, 90 degree rotation, upper left of sheet (Page 14)

Include Object OID 17, 90 degree rotation, lower left of sheet (Page 16)

End Page

End Document

FIG. 7E